

# QUARTERLY BRIEF

SUMMER 2018 • VOLUME 15



## CLIENT SPOTLIGHT

### Lew Barnes Summit Manufacturing



When Premier Community Bank client, Lew Barnes, drove into the bank parking lot in his 2019 cherry red Corvette modified with a Hennessey 1000 HP upgrade, it was more than the make and sounds of the car that caught the staff's attention.

Lew, a US Marine combat veteran who served in Vietnam in 1968 and 1969 as a crew chief/gunner on a UH-34 helicopter, commissioned Mike Lavallee (Killer Paint), an air brush artist, to depict scenes from his time in Vietnam. The custom paint job is a backdrop recognizing the ultimate sacrifice paid by 33 Marines of HMM-362—"The Ugly Angels" squadron—and one Marine from 2nd Btl. 3rd Marines (2/3), whose names, rank and KIA date are acid etched in the glass on the back hatch. Lew's mission is to bring attention to these warriors who died for the citizens of Vietnam.

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## PREMIER COMMUNITY BANK PARTNERS WITH HERITAGE BANK



We are pleased to announce the merger with Heritage Bank, which presents an excellent opportunity to combine two well-respected banks and teams of professional bankers that share a **deep commitment to customers and local communities, exceptional customer service, and a proven reputation of strength and stability.** Our teams share a focused effort on delivering banking services to businesses, nonprofits, professional, and individuals.

Heritage Bank, a subsidiary of Heritage Financial Corporation, was founded in 1927 with the belief that when banks and neighbors work together, great communities grow stronger. Heritage serves the Pacific Northwest with branches from Portland, Oregon to Bellingham, Washington as well as in the Yakima Valley and on Whidbey Island.

They have remained true to this vision—offering financial solutions that put customers and local businesses first. Perhaps that's why they have grown from a single location to a robust network of branches throughout the Pacific Northwest. Along the way, Heritage has joined forces with strong local banks to further a commitment of local service, community building, and strength.

*Heritage Bank believes in the power of community  
to improve the lives of those around us—  
just like Premier Community Bank.*

Today, 90 years later, Heritage stands for more than a community bank. They are a community of banks, working together to serve the unique needs of each and every customer. We look forward to joining the community and partnering with the current Heritage Portland team to provide an expanded product set and greater resources to you.

### *Who Heritage serves*

Heritage Bank serves customers like you and the many and varied

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## Coming soon: expanded products and services



We are excited about the upcoming merger with Heritage Bank! The merger will combine the excellent team of customer-oriented Premier employees with an expanded list of products and services that we have not been able to offer in the past, including residential mortgages, trust services, wealth management and expanded cash management and consumer products, just to name a few. **Clients will have access to a larger branch network in the Northwest and we will be better positioned to service our business clients as they grow and expand.** Rick and Premier's board of directors did an excellent job finding a suitor with a similar culture and approach to banking. Heritage is excited about expanding into Oregon and is looking to build on their success in Washington and Premier Community Bank's success in the local market. You will see our name change and, in some cases, systems or products change, but what will remain the same are the employees at our six locations and those relationships you have built with your local banker. We appreciate you and your business and look forward to serving you into the future.

— Dan Wahlin, Senior VP, Commercial Banking

### Heritage Bank...continued from page 1

business customers served by Premier Community Bank, bringing their unique heritage, service, and products.

To help customers achieve their goals, Heritage offers a complete array of banking services and tools for businesses as well as individuals. The focus is on their communities: helping customers who have—or will build—their heritage in the local markets.

*Helping neighbors isn't just something Heritage does. It's who they are.*

**Heritage Bank believes in the possibilities for each and every person—and the power of community to improve the lives of those around them, just like Premier Community Bank.**

Heritage invests significant time and resources toward creating hope and opportunities in the areas served. Whether sponsoring philanthropic events or building houses for Habitat for Humanity, they're always looking for ways to plug in and give back.

Serving neighbors is what they do. It's what they've done for 90 years. And it's as core to the company as banking services. They know when neighbors help neighbors, the whole community benefits. That's true prosperity.

To learn more about Heritage or to see how they are serving communities, visit [www.HeritageBankNW.com](http://www.HeritageBankNW.com), Facebook or Twitter, or read their blog.

— Rick A. Roby, President & CEO

### QUOTE OF THE QUARTER

*"My motto was always to keep swinging. Whether I was in a slump or feeling badly or having trouble off the field, the only thing to do was keep swinging."*

~Hank Aaron~



## WHAT DOES THE MERGER MEAN TO ME?

### *What is going to change?*

You will see the same friendly faces when visiting a branch. You will notice an increase in products and an increase in our ability to service your needs—particularly in the areas of lending and wealth management. Together we will be over \$5 billion in assets, which will allow us to make larger loans. In addition, you will have access to Heritage's 59 branches in Washington and their existing branch in downtown Portland, Oregon.

### *How will my accounts change?*

You will begin to receive correspondence regarding your accounts in late summer/early fall of this year. Heritage Bank is committed to making the conversion as seamless as possible for each of our clients. Rest assured your bankers will be available to assist you with all of your questions or concerns along the way.

### *Will I still be able to use my Premier Community Bank debit card?*

You should continue to use your Premier Com-

munity Bank debit card. You will be issued a new Heritage Bank debit card prior to system conversion, scheduled for early November, which will allow continued surcharge-free access to MoneyPass ATM locations nationwide.

### *Will FDIC coverage of my accounts change?*

Heritage is an FDIC-insured bank just like Premier Community Bank. All FDIC rules that apply to Premier Community Bank regarding FDIC will be the same at Heritage.

### *What is going to stay the same?*

Our employees, our service, and our commitment to the community will all stay the same.

### *When can I start using Heritage Bank locations for my banking services?*

After fourth quarter system conversion, Premier Community Bank clients may visit any Heritage Bank locations in the greater Portland metropolitan area, as well as offices in Washington.

#### **Client Spotlight...***continued from page 1*

Lew who owns and operates Summit Manufacturing has spent his lifetime commemorating fallen Marines through his work with "The Ugly Angel Memorial Foundation" and sharing his love for the Marines and the men and women who give their lives to serve our country.

Lew had the idea for the car when he saw how people are attracted to fast shiny cars and thought it would be a great way to remind communities about the lives lost in battle for our freedoms. Lew displays the car at military and other community events so that his Marines are remembered.

While you may see this one-of-a-kind car out and about, Lew has committed to donating it to the National Museum of the Marine Corps in Quantico, VA to be displayed beneath a UH-34 helicopter which at one time was in his squadron in Vietnam.

You will not find a more patriotic man than Lew Barnes. He would be the first to say that this story is not about him but rather the real heroes who lost their lives and did not make it home to enjoy the freedoms we experience today. Lew did an interview, released Memorial Day, explaining the history behind this magnificent rolling memorial to his fallen brothers. Please visit YouTube.com and search "Heroes and Horsepower."

We salute all of our service men and women past and present.

**FIND OUT  
MORE ABOUT  
HERITAGE BANK**

[heritagebanknw.com](http://heritagebanknw.com)

#### **HOLIDAY CLOSURES:**

**Independence Day**  
July 4

**Labor Day**  
September 3



# COMMUNITY BANKING CONTINUES...

FOREST GROVE



DURHAM/TIGARD



TANASBOURNE



NEWBERG



LOAN PRODUCTION



LLOYD



COMMERCIAL ACCOUNT SVCS



HILLSBORO



**...WITH PEOPLE YOU KNOW AND TRUST.**

*The same familiar faces you've come to know are happy to continue serving you as we merge with Heritage Bank.*



**PREMIER**  
COMMUNITY BANK

**Hillsboro** 314 E. Main St. .... 503.693.7500  
**Durham Rd./Tigard** 7632 SW Durham Rd., Suite 125 ..... 503.924.2312  
**Forest Grove** 2811 19th Ave., Suite A ..... 503.992.8600  
**Lloyd** 1201 NE Lloyd Blvd., Suite 290 ..... 503.693.2280  
**Newberg** 901 Brutscher St., Suite 101 ..... 503.487.6447  
**Tanasbourne** 9515 NE Windsor St. .... 503.924.2320



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